2024 Annual Report

Executive Summary

2024 was a year of growth and planning for the future at Open Door Health Center. I stepped in as Interim CEO in April of 2024 and have enjoyed getting to know staff and patients, learning about ODHC's rich history and working with my leadership team to strengthen the organization's foundation to ensure we are effectively meeting the needs of our community.

We opened our first school-based health center (SBHC) in August. Located in Fairmont, MN, this clinic is the first of what we hope will be multiple school-based clinics. Working with local school districts is an effective way to connect with patients through a trusted community partner. We are in the planning phase for two additional school-based health centers.

Open Door has also reached an agreement with Scott County to build out a new clinic space in Shakopee. The new clinic space will double the dental capacity of our current Scott County clinic and includes space to add medical and behavioral health services. The new clinic is slated to open in January 2026.

The need for our services, especially dental, continues to increase. We are working hard to develop a workforce that can meet this growing need. In 2024, we had three Dental Assistant Apprentices and one Medical Assistant Apprentice work and train in our Mankato location. Our dental department also serves as a clinical training site for Dental Therapy (DT) students from Minnesota State University, Mankato. In 2024, we supported ten DT students.

I am excited about the future of Open Door and look forward to identifying even more opportunities to address the healthcare needs of our community.

Kelly Kenley
Interim CEO, Open Door Health Center

Open Door Health Center

MISSION

Our mission is to provide access to integrated, patient-centered care for our communities.

WE VALUE

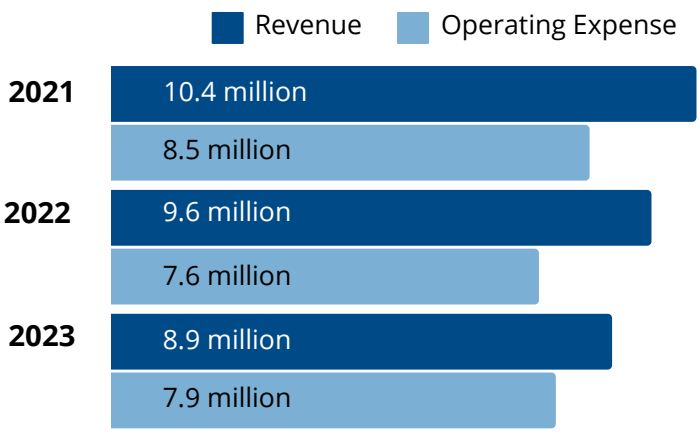
- Patient-centered Care
- Integration of services
- Health equity
- Reduction of social risk factors

VISION

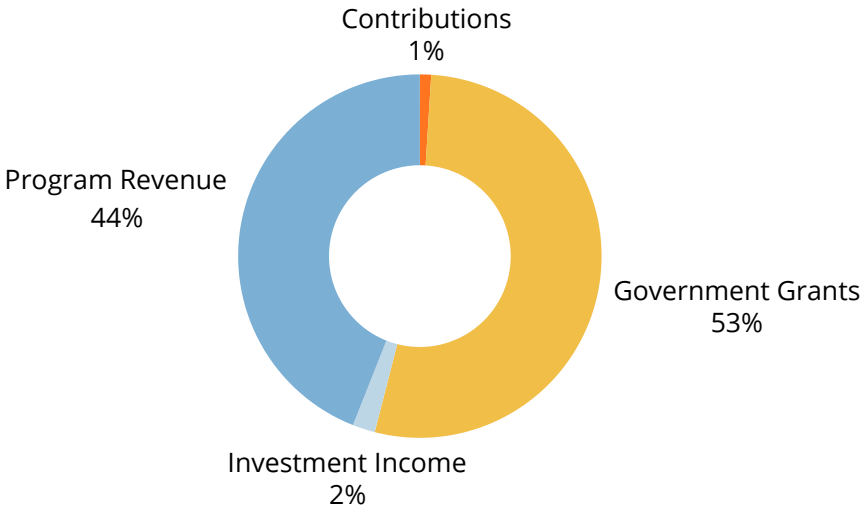
Our vision is to provide health equity for everyone.

Financial Report

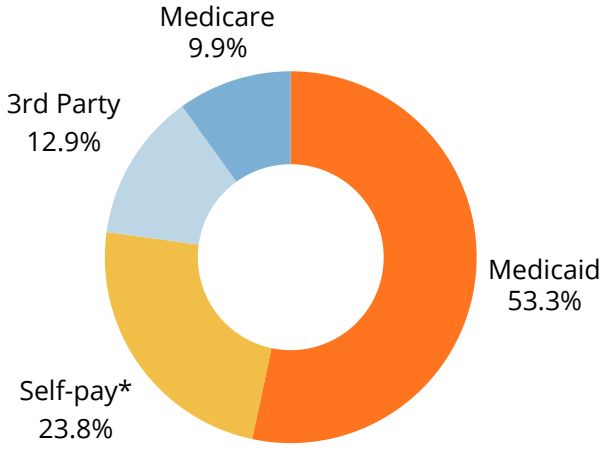
Revenue vs. Operating Expense



2023 Funding Sources



2023 Payor Mix

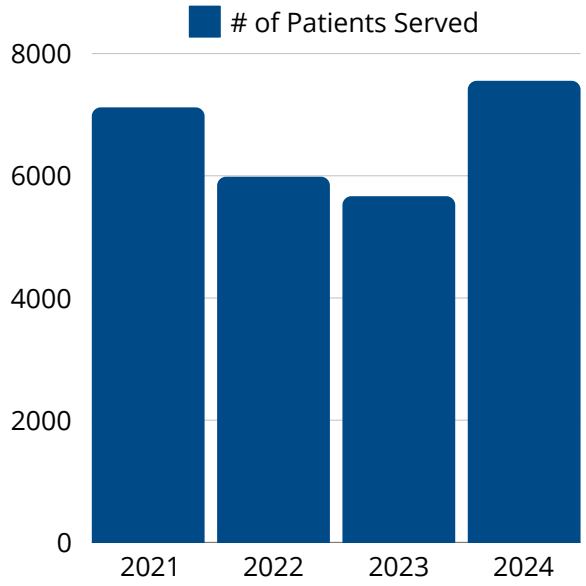


*Self-pay patients utilize our Sliding Fee Scale to determine costs

In operation since 1984, the Open Door mission remains unchanged. ODHC provides access to quality and affordable health care for all people in southern Minnesota, regardless of income or insurance. Sound fiscal strategies ensure our ability to do so long term. The ODHC Board of Directors and the Executive Leadership Team continue to prioritize financial sustainability.

Populations Served

Open Door Health Center serves patients from across Southern Minnesota. Services provided include Dental, Medical, Behavioral Health, Chiropractic, Insurance Navigation Services, and other social service supports. In 2024, ODHC provided patient-focused care to individuals from more than 24 counties in three locations, regardless of insurance status, housing, language, income, or immigration status.



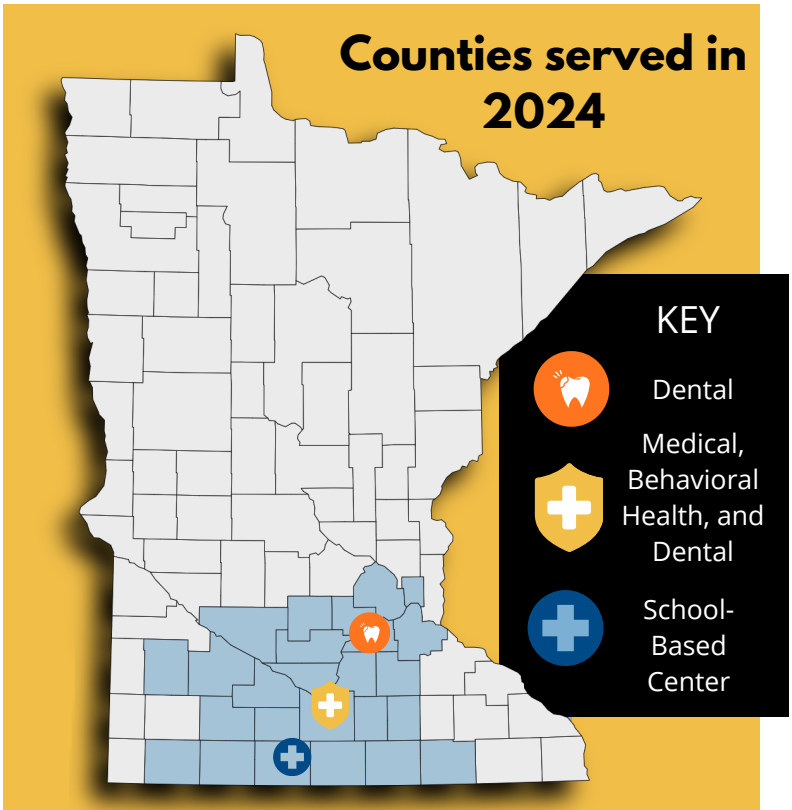
Our patients' needs are great, and our resources including funding and workforce are being stretched to meet them as best we can.

1460 people received enrollment navigation services

19% of patients are served in a language other than English

3% of patients self-report as unhoused

53% of patients living below the Federal Poverty Level



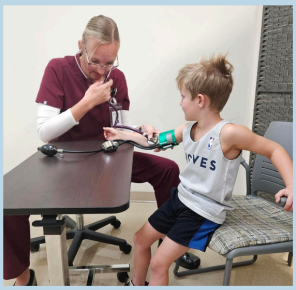
Open Door Health Center's primary patient population is noted by the counties in blue. The icons in the key represent the type of service provided at each location.

Legislative Priorities

ODHC partners with both the MN Association of Community Health Centers (MNACHC) and the National Association of Community Health Centers (NACHC) to advocate for the needs of CHCs and their patients at the state and national level. Priorities include increasing funding, developing pathways into the healthcare workforce, and creating safer community health centers.

Expansion of Services

Fairmont School-Based Healthcare Center



The idea for the Fairmont School-Based Health Center (SBHC) was born out of a growing need for affordable, accessible healthcare that Emily Fett, RN, FNP-C, identified while working as a school nurse back in 2022. "Rural communities struggle to find healthcare that is affordable and convenient. We need to remove barriers that exist for students and their families so they can stay in school and be healthy," Fett says. Open Door Health Center launched its first SBHC at Fairmont Elementary School in August of 2024 with the goal of increasing access to healthcare for underserved students and their families. Families have reported to Fett that if the SBHC was not available, they would have nowhere to go. Fett and ODHC hope that this model will serve as an inspiration to other rural communities to open similar clinics across the state. "Students must be educated to be healthy, and healthy to be educated. We are doing both in Fairmont," explains Fett.

ODHC in the Community

In 2024, the ODHC Outreach Team worked at a variety of community events across southern Minnesota. Outreach staff provided resources and health screenings at events with a wide range of community partners, including Greater Mankato Area United Way, COPAL, WellShare International, Head Start, See Me Neurodiverse, Residents of Color Collective, the CAP Agency, Connections Shelter, St. Peter Free Clinic, Transforming Families, Minnesota State University, Mankato, YWCA, and more. Some highlights:

- Educational booth at Songs on the Lawn in Mankato
- Organized and co-hosted a Disability Resources Fair in Burnsville
- Presented at the Youth Mental Health Fair
- Handing out treats at the Vikings Lake Halloween Trail Walk in Eagan & Day of the Dead in Mankato
- Walking in the Mankato PRIDE parade and staffing a booth at the West St. Paul Pride in the Park

In 2025, we will continue to provide health screenings, vaccination events and health education resources in our community. We are always looking for new opportunities to partner with other local organizations to improve the health and wellbeing of our communities.